



## ***RelaDyne Acquires Nick Barbieri Trucking of California***

**August 2020, Cincinnati, Ohio** – RelaDyne, one of the nation’s leading providers of lubricants, fuel, diesel exhaust fluid (DEF), and industrial reliability services has acquired Nick Barbieri Trucking, a full-service oil, lubricant, gasoline and diesel fuel distributor, and card lock operator serving the Northern California market.

Founded in 1994 in Healdsburg, CA, Nick Barbieri Trucking has grown considerably since its humble beginnings by providing unmatched customer service and making several acquisitions to strengthen its market position in Northern California.

“With customer service at the forefront of our business, we have been able to grow into what Nick Barbieri Trucking is today,” says Nick Barbieri, President of Nick Barbieri Trucking. “We have been blessed with great people and loyal customers. In partnering with RelaDyne, we will be able to keep customer service as our number one priority and our team will be able to continue to grow by providing even more products and services to our loyal customers.”

“The acquisition of Nick Barbieri Trucking is an exciting entry into California for RelaDyne,” stated Larry Stoddard, President and CEO of RelaDyne. “We are thrilled to welcome Nick, the management team, and all associates to the RelaDyne family! We will immediately be able to offer the Nick Barbieri Trucking customer base new products and services whereby expanding the RelaDyne footprint.”

### **About Nick Barbieri Trucking**

Nick Barbieri Trucking was founded in 1994 by Nick Barbieri, specializing in bulk fuel and wine transportation. In 2008, Nick Barbieri purchased a portion of his father's business, Redwood Coast Petroleum, and began operating it as Redwood Coast Fuels. In 2011, Nick Barbieri started North Bay Petroleum to expand their market in Northern California. In 2019, the wine transportation side of the business was sold. The business has flourished as a fuel supplier, cardlock operator, and Chevron lubricants 1st Source partner.

Since the original formation, Nick Barbieri and the team have grown the business organically and made numerous acquisitions to support a diversified customer base in Northern California. The business now operates under three company names – Redwood Coast Fuels, North Bay Petroleum, and Nick Barbieri Trucking – specializing in lubricants, fuels, and related products. The Owners of Nick Barbieri Trucking have been advised on acquisition, financing, and disposal, matters by JOSEPH HALE ADVISORS, Houston, Texas

### **About RelaDyne**

RelaDyne continues to be the “Acquirer of Choice” in the lubricants, fuel, and reliability services industry. “Our partnership with Nick Barbieri Trucking is the first step as we execute on our West Coast expansion strategy and continue to build a national footprint, border-to-border and coast-to-coast. This is a powerful combination that will fuel future growth, leveraging the company’s heritage and unique geographic footprint with RelaDyne’s scale and unmatched service offerings,” said David Schumacher, RelaDyne VP of Business Development. “Going forward as one team, RelaDyne and the associates of Nick Barbieri Trucking will be one of the largest and most comprehensive distributors in California and its surrounding areas.”